



# Annual Report 2020





*SABRENet Ltd acknowledges and pays respect to the past, present and future Traditional Custodians and Elders of this nation and the continuation of cultural, spiritual, physical, emotional, intellectual and economic connection, and educational practices of Aboriginal and Torres Strait Islander peoples.*

*We especially honour the Kaurna Elders of the Adelaide Plains upon whose land SABRENet Ltd operates.*

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# Chair's Report

**SABRENet is a major research, education and innovation asset for the South Australian people because it delivers very affordable multi gigabit connectivity to over 270 important locations in Adelaide including university campuses, private and public schools, TAFE campuses, teaching hospitals, research institutions, innovation precincts, public libraries, and data centres.**

As a leading edge fibre only network SABRENet delivers the capacity these organisations need to undertake their important research, education and innovation activities. In the unprecedented times in which we find ourselves, having reliable and super-fast connectivity to support digital transformation has never been more important.

SABRENet has been a collaboration and innovation success story for the past 15 years. Our success however is a shared success. We have over the past 12 months, continued to develop the strategically important partnerships we have with Vocus,

EscapeNet and AARNet. I'd like to thank all three of these telecommunications companies for the contribution they have made, and will continue to make to the overall success of SABRENet.

The support of our Members (the University of Adelaide, Flinders University, the University of South Australia and the South Australian Government) remains critical to SABRENet's success and I want to thank them and their IT staff for their ongoing contribution to that success.

SABRENet's business model is incredibly efficient and this allows us to provide outstanding value for our Members and customers. It is likely that SABRENet offers the most cost effective access to dark fibre, for research, education, and innovation available anywhere in the world. Providing value for money is incredibly important at a time when all businesses are looking to lower their operating costs.

SABRENet Ltd is proud to be implementing GigCity on behalf of the South Australian Government. As a GigCity, with high speed Internet, Adelaide is able to attract the businesses, entrepreneurs and start-ups

with 'bandwidth hungry' ideas, products and services that we need to transition to a modern and innovative economy. During the year the Lions Arts Centre and the Lionsgate Business Park became the latest GigCity precincts.

GigCity is a unique offering, differentiating South Australia's growing innovation precincts in the global landscape. The rapid take-up of services by GigCity precinct tenants clearly justifies the investment the South Australian government has made to establish GigCity.

There are now over 350 businesses receiving high-speed connectivity using GigCity. Our market and economic impact research indicates that the businesses connected to GigCity had employment growth of over 25% during 2019 and they were projecting 20% growth in 2020. Productivity improvements attributable to the high speed broadband provided by GigCity is estimated to be between \$2.7m and \$18.1m per annum.

The SABRENet Board intends to pursue a strategy which will further expand the reach and density of connections to the network and this in turn will see SABRENet Ltd playing an increasingly important role in



the transformation of the South Australian economy.

On behalf of my fellow Directors and the hard-working SABRENet team, Sandra Vallance and Brenton Kelly, I'd like to sincerely thank all of those people who have contributed to our success over the past 12 months. We couldn't have done it without you.

A handwritten signature in dark ink, reading "Paul Sherlock". The signature is fluid and cursive.

Paul Sherlock  
Chair, SABRENet Board



# About SABRENet

The South Australian Broadband Research and Education Network (SABRENet) is a fibre only telecommunications network constructed in metropolitan Adelaide to link the State's major Research, Education and Innovation sites, including university campuses, innovation precincts, teaching hospitals, TAFE campuses and schools.

SABRENet Ltd is a not-for-profit public company limited by guarantee and registered as a charitable institution. It was formed to oversee the development, management and effective use of SABRENet.

The SABRENet network extends over 400km of fibre optic cable and connects more than 270 locations in the greater Adelaide metropolitan area, typically at data speeds from 1 gigabit to 100 gigabits per second (Gbps).

The Members of the Company are Flinders University, the University of Adelaide, the University of South Australia, and the Government of South Australia. The Defence Science and Technology Group (DSTG) is a contractual partner in SABRENet Ltd.

The strategic role of SABRENet Ltd is to increase South Australia's research, education and innovation performance by utilising its fibre network to deploy and enable specialist broadband and related services on behalf of its members and customers.

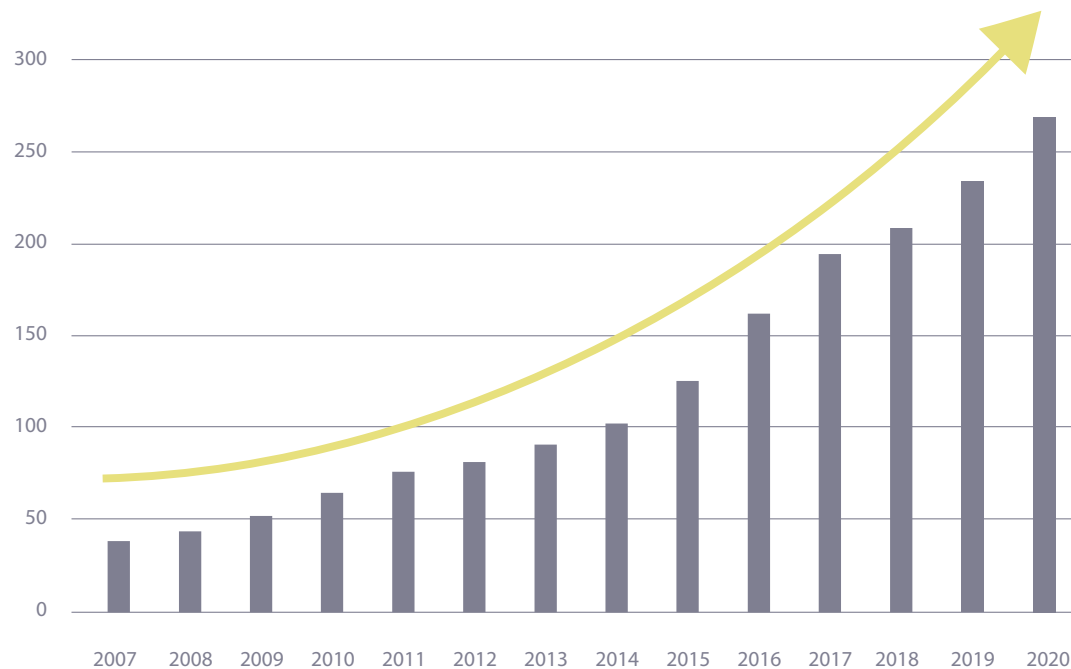
- Removing constraints on available bandwidth for research, education and innovation.
- Creating a critical mass of interconnected sites, users and applications.
- Extending, owning and operating fibre infrastructure.
- Providing leadership on broadband issues within the research, innovation and education sector.

The success of SABRENet is evident from the continued growth in the number and variety of sites connected to the network, and the accelerating growth trajectory since its inception.

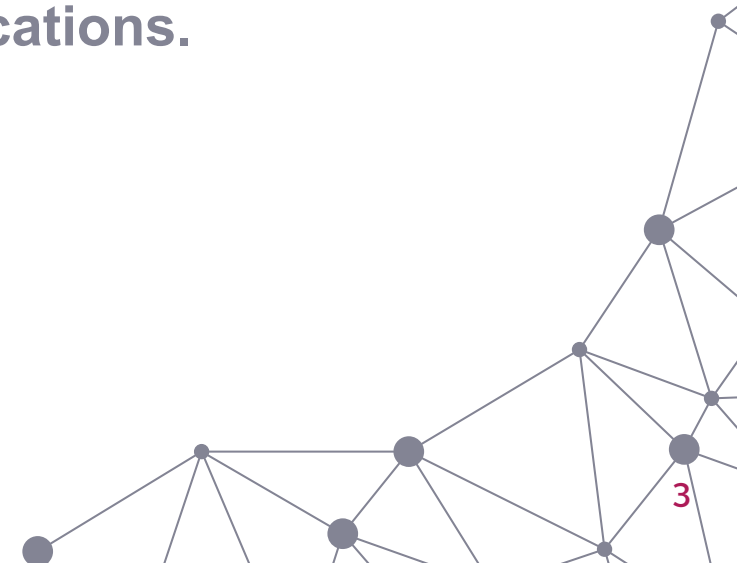
- Not-for-profit company
- Founded in 2005
- Owned by Flinders University, the University of Adelaide, the University of South Australia and the Government of South Australia
- Over 400km of fibre optic cable
- Connects more than 270 locations across Adelaide
- Interconnects South Australia's research, education and innovation sectors with the rest of the world
- Unique South Australian success story



# SABRENet Growth Trajectory



**SABRENet is a growing fibre optic network linking over 270 research, education and innovation locations.**







Lion Arts Centre GigCity Precinct

## New Connections

- Lion Arts Centre
- Burnside Council – Conyngham Street
- Adelaide TAFE North
- Unley Library
- Netley Complex
- Legal Services Commission
- Noarlunga House
- Marion Community Hub
- Lionsgate Business Park

# GigCity Adelaide

GigCity is a Government of South Australia initiative delivering affordable, high-speed internet to innovation precincts across the state. Participating businesses experience gigabit speed broadband, enabling greater collaboration between colleagues and easy sharing with clients around the world.

Using SABRENet fibre circuits, the GigCity network now links 23 innovation precincts and 5 data centres into a high speed, highly resilient fibre platform using Dell Switch technology. In 2019/20 Lionsgate Business Park were connected to GigCity. The GigCity program has now moved from connecting new innovation precincts to realising the benefits from the investment in the roll-out.

In late 2019, SABRENet commissioned studies with Action Market Research and the South Australian Centre for Economic Studies to understand satisfaction with GigCity and the impact that GigCity is having on the businesses using it.

## **The key findings of these independent analyses included:**

- Approximately 358 businesses are using GigCity
- GigCity businesses reported robust overall employment growth of over 25% during 2019
- GigCity businesses were projecting 20% growth in employment in 2020
- Productivity improvements for all GigCity businesses attributable to high speed broadband is estimated annually to be at the lowest \$2.7m, with potential to be much higher
- Approximately 110 Terabytes (TB) of data is transmitted monthly across the GigCity Network. This equates to more than 120,000 hours of YouTube videos! The amount of data being transmitted is on an upward trend.



L-R: Grant Rench and Sandra Vallance (SABRENet CEO) at Technology Park, where 38 businesses are connected to GigCity

## **From a customer and precinct satisfaction perspective, the research recommended:**

- Improved end user and precinct communications and engagement
- Increasing self-sufficiency with regard to maximising local network performance
- Increasing self-sufficiency with regard to achieving the benefits available through high speed internet
- Increased network resilience and redundancy
- Sharing efficient on-boarding processes across innovation precincts
- Improved support for end users and precinct managers.

## **Since the reports, a range of improvements have been implemented including:**

- Dual internet gateways to improve network, resilience and redundancy
- Improved end user and precinct communications and engagement through the use of Microsoft Teams
- Webinars on maximising network performance with recordings available on YouTube
- New relationship with Stone and Chalk to make their capability building programs available to all innovation precincts
- New Facebook, Instagram and LinkedIn social media sites promoting GigCity, innovation precincts and customers.

# The sky is the limit



Floodlight is a visual content agency, that exists to create high quality content across a variety of mediums, such as video, 3D graphics, photography, design, time lapse and live streaming. They specialise in offering creative solutions to meet their clients' strategic objectives.

Knowing that fast internet speeds, reliability of connection and extra bandwidth were imperative to their creative projects, Floodlight was driven to explore options that would enable them to compete internationally and deliver the quality outcomes required. Discovering GigCity excited their passions as they could see the benefits immediately. The biggest reason was the speed. "It was so much faster than our current connection and speed is such an important part of our workflow," explains Justin Counihan, Managing Director.

In order to connect to GigCity, they needed agreement from all tenants in their building. Initially there was some difficulty as most tenants had simple internet requirements and just didn't have the need for super fast speeds or extra bandwidth and reliability. Justin and his team campaigned for the connection to be adopted and fortunately, without too much resistance, they were soon on their way to blistering speeds.

Floodlight also has an office in Melbourne which was already working remotely. Remote digital collaboration was required in order to work together. The dedicated fibre connection provides

low latency, meaning no delays or lags during connection. "This is extremely important to us and we have found that speed has always been consistently fast through the GigCity hardware. Our Melbourne staff are able to access everything, enabling productive and effective collaboration."

In March 2020, the unexpected COVID situation created challenges and unpredictability. With their projects utilising the fast speeds and reliable internet connection of the office, they were initially unsure whether they would be able to continue the projects with staff working from home.

"Our staff members are IT skilled and have an understanding of technology as well as having NBN connections at home. This helped with the transition of working from home, but still would not have been possible without the reliability and speed of the GigCity connection," states Justin.

"We were able to edit video and 3D graphics from home by mirroring our computers onto our staff members' home computers. This GigCity connection with its fast speeds, has made our staff members' lives easier. The speed and consistency of connection has enabled complex projects to be undertaken at home. It has meant that our staff has been able to stay safe and stay at home. The streamlined workflow that the connection afforded them, meant they weren't forced to come back into the office and our workflow wasn't affected by the lockdown".

***"Using GigCity has increased our efficiency and our ability to work with clients interstate and internationally. It has allowed us to counter and respond to unforeseen issues and come up with dynamic solutions to allow our business to keep running."***

Although video editing and 3D graphics are the two key areas that have benefitted most from the GigCity connection, across all projects is the need to upload and download data to clients, whether they be local, interstate or international. "We can do this with any file size and do it ridiculously fast. We don't even have to think about the file size, which allows us to focus on our content, strategy and client objectives without distraction or compromise," enthuses Justin. They also remotely back up data offsite, which is uploaded through GigCity quickly and reliably. Looking to the future, as quality of footage increases, they will in turn be able to continue to provide the optimum quality to their clients. "We see the GigCity connection adding even more value as remote working becomes more popular. The sky is the limit with what we can do with this connection."



# Network upgrade leads to big plans

The Legal Services Commission of South Australia (LSC) has been connected to SABRENet since early 2020. In planning for the upgrade of their network services, they explored options, becoming aware of other organisations utilising the SABRENet network who were obtaining benefits in line with those LSC hoped to achieve.

As an Independent Statutory Authority funded by the South Australian and Commonwealth Governments, LSC provides a range of legal assistance services to the South Australian community.

An analysis of SABRENet's offering showed that the reach of the existing SABRENet network provided cost effective connection options to the major LSC sites and would be financially beneficial.

LSC's existing business goal of increasing focus on technology was to deliver services including; practical application of higher quality video streaming for webinars, person to person video calling and virtual team meetings. The increased bandwidth has enabled video conference call quality to improve significantly. During the COVID restrictions, this also maintained workflow and staff safety.

Data centres are beginning to replace traditional on-site computer rooms and are becoming the hub for Wide Area Network (WAN) connectivity, reducing the level of on-premise facilities required and providing physical separation from the main operational sites. LSC specifically chose a data centre with existing multipath connectivity to the SABRENet network. The SABRENet network connections provided reliable high speed WAN between core sites and the data centre and reduced the total cost of ownership (TCO) for the WAN services. LSC now has a redundant dual 10Gbps core network ring and also received the unexpected benefit of the implementation of dual 10Gb circuits utilising bi-directional transceivers. This 10Gb core could not have been afforded through a standard commercial agreement.

The LSC staff members and stakeholders have been impressed with the connectivity speeds for the users to the data centre and the internet, both of which have been boosted significantly. Through use of SABRENet network connectivity and 10Gb Adelaide internet connectivity, the internet speed at LSC's Elizabeth office has increased from 4Mbps to an astounding 900Mbps.

***"The SABRENet dark fibre solution has enabled the Legal Services Commission to significantly increase the capacity and reliability of its core network. This has enabled both the relocation of services to a data centre and the delivery of high speed internet services to metropolitan offices."***

Throughout the process of evaluating and implementing the new SABRENet connections, LSC Management embraced the opportunity to improve the network. The challenge of gaining the required building approvals and the installation of services was simplified through the project management provided by SABRENet. "The SABRENet team enabled LSC to understand the options available, provided accurate quotations and facilitated the delivery of services within the timeframes required", states Andrew March, Manager, ICT Services, LSC.

The success of the recent network upgrade has supported plans for the future. LSC is embarking on an upgrade program that will result in the increased use of higher bandwidth services such as Microsoft Teams and cloud based services. The SABRENet connections provide the underlying bandwidth capacity to enable the implementation of future services with limited concern for capacity constraints within the LSC network.

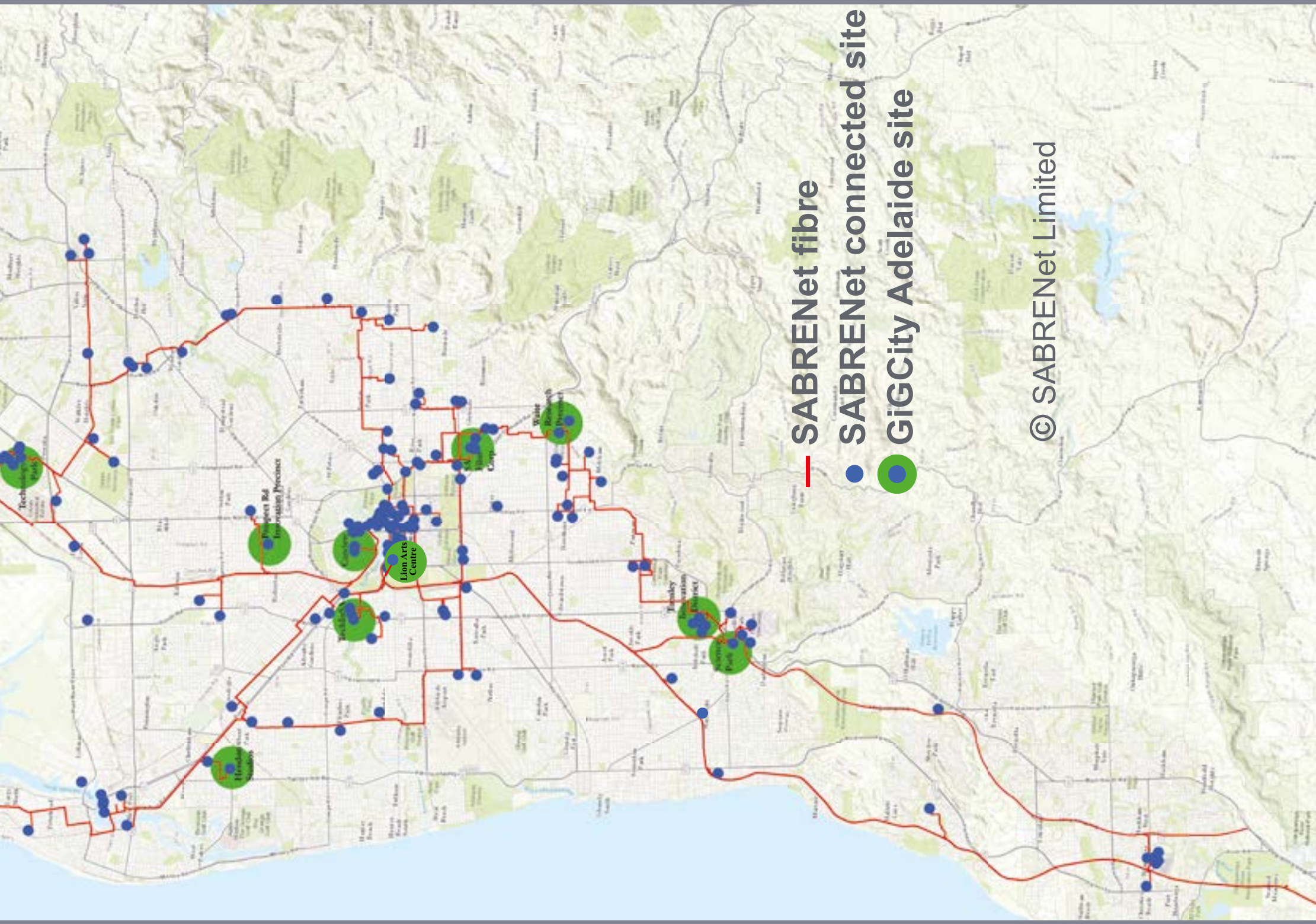




South Africa  
June 2020









# Moving towards cloud based utilities

**“In an industry and culture of wanting the ‘best of the best’ technology, none of our technicians have wanted any more out of our internet since we moved to GigCity.”**

This is a bold statement and one which Ampurta General Manager, Kris Robson can substantiate with many quantifiable examples. As a South Australian IT Consulting firm with core operations in the design, configuration and maintenance of both physical and virtual server environments, unlimited data is crucial to their service offering.

Ampurta also provides project management services and generalist IT support for small through to enterprise scale businesses. Ampurta has specialist skills in Linux operating systems, Windows architectures and in cloud technologies such as AWS and Azure.

Joining GigCity in November 2018 was a simple process and created some immediate benefits. When previously utilising a standard ISP provider, Ampurta had data limits, less bandwidth and were paying more than the GigCity offering. Initially, their only interest was in regards to the reduced price, and unlimited data, however they soon discovered other benefits that they hadn't anticipated.

“We have a number of servers running from our location, and had increased our staff. With no data cap, we were free to utilise the network with no requirement to ‘micro manage’ download quotas,” explains Kris. “We have had a cost saving, minimal business hours outages and no quota issues since joining GigCity.”

The speed of the connection was originally a secondary benefit, which soon became extremely valuable. Kris clarifies, “Most ISPs average 80-100MBps, whereas our connection averages around 240MBps. In our office, we have up to 5 IT technicians working simultaneously with 1-2 customers each, to run remote desktop software, or remote desktop via browser/internet based technologies. The bandwidth we now have, means everyone can work uninterrupted.”

The 2020 COVID lockdown situation has created unprecedented challenges. The GigCity connection proved essential, enabling remote work, keeping the team communicating over voice and video, and also working on their customers' requirements. Each team member was able to connect to the office, utilise the network's speed and work as effectively as if they were sitting alongside one another; all with no bandwidth or download issues.

Further exploring the connection benefits, being free from download quota and overall bandwidth restraints, Ampurta has been able to utilise more cloud based technology. “We have seen the ‘birth’ of this space over the duration of Ampurta's operations, and early on it required strong network connectivity. It is more durable now, and with high bandwidth and no quota, we have no concern in utilising the space for our internal operations. Currently we are planning a move of some of our key infrastructure to cloud, which will reduce our risk and increase our uptime,” enthuses Kris.

***“Using GigCity, we have been free from quotas and restrictions on bandwidth, especially as we have grown in size. It has eliminated a problem that can occur in our type of business, to enable us to focus even more on our customers and their needs.” Kris Robson, General Manager, Ampurta.***

Without any download/upload restrictions, Ampurta is moving towards more cloud based utilities for their internal products. They will be able to develop even more experience in delivering cloud based services, and hybrid physical/cloud networks. They have been able to begin development of their own remotely delivered services and aim to be able to provide remote desktop support to any business with internet connectivity, Australia wide.





# A seamless transition to a dark fibre solution

Increased bandwidth with stability was the initial goal of non-profit industry-based organisation, PEER, a Group Training Organisation (GTO) and an award-winning Registered Training Organisation (RTO), delivering nationally accredited trade training packages to meet South Australia's skill development needs.

Established for over 30 years, they are one of the largest employers of apprentices within the Building and Construction industry in SA and deliver VET in schools training, apprenticeship training, upskilling, short courses and skills recognition training.

Agile and innovative, PEER is highly regarded for delivering trade training and assessment excellence in the fields of electrical, plumbing, data & communications, refrigeration & air-conditioning. That innovation and drive for excellence saw them reviewing their existing infrastructure in conjunction with their IT Service Provider, Vintek, which highlighted the quality of supply for internet services.

Vintek identified that PEER as an educational organisation, may be eligible to connect to the SABRENet dark fibre network. An introduction occurred and the process commenced from there, with the fortuitous feature of the service running past their Port Road front door. The transition process in establishing the SABRENet connections was managed through their partnership with Vintek and was a seamless experience.

Seeking increased bandwidth with stability wasn't the only consideration. "Being a non-

profit organisation, cost was also a key factor in our decision. To cater for organisational strategy we needed scalability to encompass our requirement to expand our cloud-based presence, remote training and digitisation of business processes", explains Michael Watters, Executive Director for Corporate Services & Transformation.

***"SABRENet provided PEER with a seamless transition to a dark fibre solution that underpins our IT infrastructure and organisational systems. It gives us the confidence to pursue projects knowing we have the flexibility in our supporting infrastructure to enable successful outcomes and it has opened up new business opportunities."***

PEER achieved its desired outcomes with scalability and stability continuing to be key deliverables with the growth in remote training delivery during the pandemic. They have also been able to implement VOIP facilities for their PABX with the closure of the copper services in their area.

PEER has undertaken a heavy program of organisational cloud system implementations and procedural digitisation. This has been done across both the RTO and GTO. SABRENet has provided the necessary underlying infrastructure that enabled this strategy to be executed.

"The utilisation of digital learning material has improved our student learning outcomes. We are currently developing an innovation lab to further enhance the development of customised digital teaching resources to cater for student learning styles and remote delivery. This is opening up new market opportunities for PEER," enthuses Michael.

Staff administrative processes and paperwork, plus data integrity has improved greatly through their cloud based applications. This has enabled staff to focus on value adding activities to enhance PEER offerings and services.

Looking to the future, PEER identified that there was an increased organisational importance of remote training to clients during the pandemic resulting in them currently assessing a redundant link through SABRENet to their Vintek data centre. "SABRENet gives us the confidence to pursue projects knowing we have the flexibility in our supporting infrastructure to enable successful outcomes."

***"SABRENet is a valued partnership that PEER can rely on to support our business both now and into the future."***



# Operational Highlights

**For SABRENet's Participants and customers, the major benefit of the SABRENet network is the provision of a cost effective, reliable fibre network which meets their current needs and responds to new demands. This is the fundamental activity and overarching objective of SABRENet Ltd.**

During the course of 2019/20 there has been much change.

## Marketing and Communications

The continued growth in the number of SABRENet customers and connections is a positive indication of the ongoing value that SABRENet provides to South Australia's innovation, education and research communities.

From a visual and marketing perspective, SABRENet engaged Scream Creative to assist with a range of activities including refreshing the brand to a new 2020 look and feel.

This has been followed up with the development of a new website, a presence on LinkedIn and the creation of marketing brochures for each of SABRENet's target communities. The purpose of these activities has been to build greater awareness of our

product and its impact, build engagement online with customers, participants, members, projects and business collaborators and increase SABRENet's reach in research, education and GigCity Innovation Precincts.

One of the challenges for potential SABRENet customers is the initial capital investment to build the required infrastructure from their premises to the nearest point on the SABRENet network. A financing solution has been put in place with Gr8Numb3rs to create a debt financing facility to assist customers to fund the capital cost of their connection over an extended period of time.

## New Premises

SABRENet has moved into new premises at Eagle Chambers, Level 2/5 Pirie Street Adelaide SA 5000.

## Management Systems

In early 2020, SABRENet moved all its productivity systems to O365. This proved fortunate timing given COVID lockdowns which affected all businesses. SABRENet was able to continue operations with little impact caused by lockdowns.

SABRENet also went live with Kintone as its operational system to support participants, business partner, contractor and customer relationships. Kintone supports the work flow from customer enquiry/service request

to quotes from contractors to proposals to customers, approvals, work orders for work along with project management to providing customers with new fibre circuit test results. Contractors work in Kintone with their own portal. Kintone has improved our business processes, eliminated a range of manual activities and automated others leading to more efficient operations.

## Looking ahead

In 2020/21, the next phase of the project is to integrate Kintone with fibre network data stored in ArcGIS. Once this phase has been achieved, new levels of engagement and information sharing can be achieved securely with participants and customers via a Customer Portal.



SABRENet CEO Sandra Vallance with SABRENet's Customer Experience Project Manager, Brenton Kelly



# The Board

## **Paul Sherlock BE, MBA, GAICD (Chair)**

Paul is the Chief Information Officer (CIO) for the University of South Australia. He is responsible for the strategic management of ICT and Library services which enable digital transformation across the teaching and learning, research, and student engagement activities of the University. Paul previously held senior IT management roles at the Defence Science and Technology Group and BHP Steel International. Paul is a former President of the Council of Australian University Directors of Information Technology (CAUDIT) Incorporated and a Director at the Australian Access Federation (AAF) Incorporated. He is also a member of the Board of Governors for St Peters Girls School.

Paul has completed a Bachelor of Engineering (Electrical) and an Associate Diploma in Computing at the former South Australian Institute of Technology (now UniSA). He has obtained a Master of Business Administration at the University of Adelaide, a Manager's Certificate in IT Service Management at the British Computer Society, and a Graduate Diploma in Applied Finance and Investment at the Securities Institute. Paul is a Graduate Member of the Australian Institute of Company Directors (AICD).

Paul is the Chair of SABRENet Ltd and was appointed to the Board by the University of South Australia when SABRENet Ltd was

formed in September 2005.

## **Dr Andrew Dunbar PhD, BSc, GAICD**

Andrew is currently Acting Executive Director, Innovation and Science in the Department for Innovation and Skills. Formerly he was Chief Operating Officer, Office of the South Australian Chief Entrepreneur and Director of the Office of Science, Technology and Research (OSTAR) with the Department. Andrew has more than 17 years' experience working in the life sciences (biotech and pharma) industry both in Australia and Europe.

Andrew has a PhD in molecular biology/biochemistry from Flinders University, and is an Observer on the Board of the SA Venture Capital Fund, an Advisory Board Member of UniSA's Innovation and Collaboration Centre and the Medical Devices Partnering Program at Flinders University and is a Director of the South Australian Space Industry Centre.

Previous roles included Board Director and Vice President of Childhood Cancer



The SABRENet Board. L to R - Kerrie Campbell, Andrew Dunbar, Bev Wright, Paul Sherlock and Bruce Linn

Association, Director Business and Corporate Development at Mayne Pharma Group and Senior Manager, Corporate Business Development and Acquisitions at Novozymes A/S, based in Denmark. He has also held senior roles at GroPep Ltd, Bionomics Ltd and CSIRO. Andrew is a Graduate Member of the AICD.

Andrew was appointed to the Board by the SA Government in November 2014.

## **Bruce Linn AM, BSc, FUniSA, FAICD, FACS**

Bruce is an experienced Company Director, Chairman and former CEO who heads a successful governance and strategic management consulting business operating in Australia and the USA. Formerly CEO of Finlaysons Lawyers, Bruce's previous executive roles include CE for EDS (now HP Enterprise), responsible for all the State Government business of EDS in Australia,

and CEO of Camtech, one of Australia's leading internet and electronic payments technology innovators. He is a technologist with over 40 years' experience.

Bruce is a Science graduate of the University of Adelaide. He is currently Chairman of Anglicare SA Ltd, Anglicare SA Housing Ltd, State Library of South Australia, Adelaide Chamber Singers Inc and Sensei Productivity Pty Ltd. He is Past President of the Australian Institute of Company Directors (SA/NT Division), a Distinguished Fellow of the Australian Institute of Company Directors and a Fellow of the Australian Computer Society. He has been awarded a University Fellow from the University of South Australia.

Bruce was appointed to the SABRENet Board as an Independent Director in 2007.

### **Beverley Wright**

Beverley is the Chief Information Officer at the University of Adelaide. Commencing in March 2017, Beverley took on the role at the University of Adelaide to address the need for a strong strategic agenda with a focus on enabling a digital capability and transformation of IT services. Her previous roles include CIO at SA Water (9 years) where she led a significant transformation of IT services and the introduction of digital, IoT, analytics and data driven decision-making capabilities, and 17 years with ANZ Bank, based in Melbourne where her primary role was the Global Head of Information Services for the Retail Bank covering a range of roles transforming banking to online and digital services.

Beverley has worked in the IT industry for over 35 years in a range of sectors including banking, insurance, utilities, Federal and State Government. She is a Board Member of the South Australian Tertiary Admissions Centre (SATAC) and is a member of the Australian Institute of Company Directors.

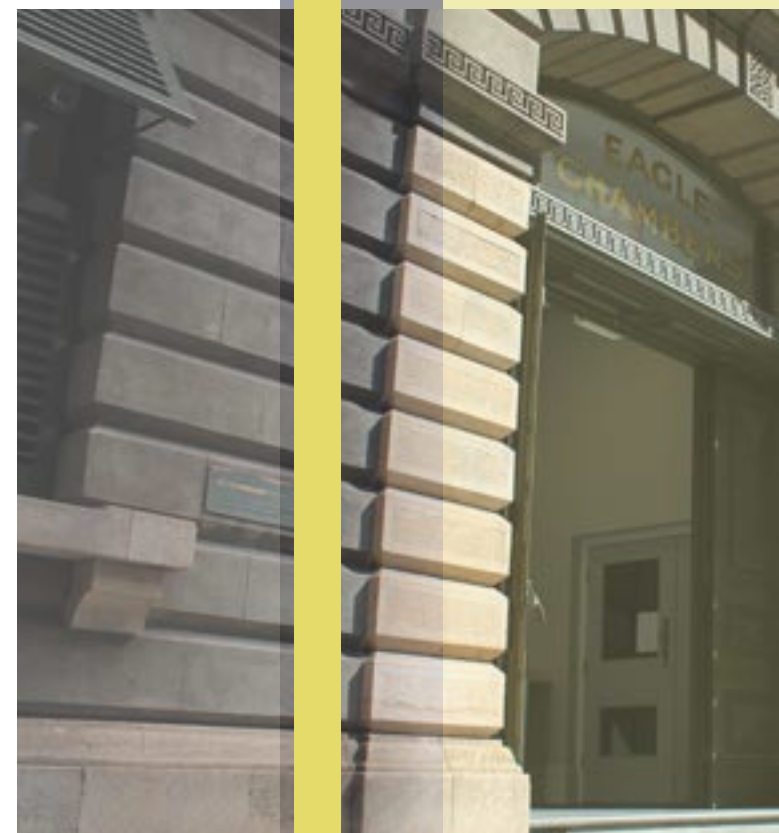
Beverley was appointed to the Board by the University of Adelaide in March 2017.

### **Kerrie Campbell**

Kerrie commenced as the Chief Information Officer at Flinders University in September 2017. Kerrie was formerly acting Chief Information Officer at The University of Adelaide, where she also held the position of Deputy CIO. Kerrie previously worked as a Director for Application Services for the Department of Human Services and has worked in the UK as a Business Manager for British Gas. Kerrie was also named in the Top 50 CIO's in 2019, and was the 2020 SA Telstra Academia & Public Service award winner and 2020 SA Telstra Business Woman of the Year.

Kerrie has worked in the IT industry in various sectors including banking, utilities, Federal Government and Higher Education for the last 30 years. Kerrie holds an MBA (University of Adelaide) and is a Graduate Member of the Australian Institute of Company Directors. Kerrie was previously on the Board of the Adelaide University Council and 100% Project and current sits on the SACE Board and is the Chair of Scotch College Digital Innovation Committee.

Kerrie was appointed to the Board by Flinders University in September 2017.





# The Company

## Management

Sandra Vallance joined SABRENet in May 2019, taking over from Ralph Leonard as CEO in August 2019. Sandra has over 25 years of repeated success, creating a shared vision and strategy as well as implementing methodologies, tools, and best practices to support business growth in a variety of settings. A growth and change catalyst - driving organisational turnaround and transformation initiatives is Sandra's specialty.

As an executive team member and trusted advisor with board level experience Sandra brings a unique collaborative business-driven perspective and strategic insight to the table to constantly deliver on challenging objectives.

Prior to joining SABRENet, Sandra was the Acting CEO at Connecting Up Ltd – a not-for-profit that assists thousands of not-for-profits with their IT. Prior to this Sandra held a range of positions in both the not-for-profit and corporate sectors both in the United States and Australia covering global services and service management, IT management, project and change management working for organisations such as Deloitte, Normandy Mining, Amdel and Relationships Australia (SA).

Sandra holds the following qualifications: MBA, BApSc (Computer Studies) and is a Graduate of the Australian Institute of Company Directors.

## Meetings

The Board held five meetings during the reporting period.

Director	Eligible to attend	Attended
Paul Sherlock	6	6
Andrew Dunbar	6	5
Bruce Linn	6	6
Beverley Wright	6	6
Kerrie Campbell	6	5



SABRENet new premises, Eagle Chambers

# Summary Financial Reports

The summary financial reports have been derived from the 2019-2020 Financial Report of SABRENet Ltd. These summary reports cannot be expected to provide as full an understanding of the financial performance, financial position and financing and investing activities for the entity as the financial report. The full audited financial reports have been presented to the Members of SABRENet Ltd.

## Income Statement

The operating result for the year was a profit of \$12,478. The operating result included a depreciation expense of \$1,179,593 reflecting network assets being amortised over their useful life. Subscriptions from Members and Participants and network access fees from customers totalled \$1,519,779.

## Statement of Financial Position

Total platform assets at cost increased by \$728,252 to \$23,166,341 representing further investment in the network. Accumulated depreciation of the network assets totalled \$12,284,609. Plant and equipment was valued at \$10,899,966 at 30 June 2020.

## Statement of Cash Flows

The cash flow for the year was a net outflow of \$56,372. Cash inflows were predominantly from member subscriptions, customer network access fees, establishment fees, network construction and project revenue.

Cash outflows were for operating expenses and investment in the construction of the network.

## Income Statement

For years ended 30 June	2020	2019
<b>Revenue</b>	\$	\$
Revenue from operating activities	3,462,199	4,293,668
<b>Expenses</b>		
Employee Costs	(361,734)	(324,295)
Professional fees	(158,779)	(139,998)
Depreciation	(1,179,593)	(1,211,669)
Insurance	(14,714)	(13,139)
Occupancy Expenses	(15,810)	(21,771)
Infrastructure Expenses	(615,335)	(572,839)
Write off of indefeasible right of use	(10,000)	(10,000)
Relocation and network damage expense	(671,764)	(407,679)
Other expenses	(421,992)	(381,617)
Profit/(loss) before income tax	12,478	1,210,661
Income tax expense	-	-
Surplus/(Loss) for the year	12,478	1,210,661

## Statement of Financial Position

As at 30 June	2020	2019
<b>Assets</b>	\$	\$
<b>Current assets</b>		
Cash and cash equivalents	3,526,499	3,582,871
Trade and other receivables	269,383	856,125
Other financial assets	34,244	32,164
Total current assets	3,854,763	4,495,797
<b>Non-current assets</b>		
Other financial assets	50,000	60,000
Property, plant and equipment	10,899,966	11,241,176
Intangibles assets	61,104	73,874
Total non-current assets	11,011,070	11,375,050
<b>Total Assets</b>	<b>14,865,833</b>	<b>15,870,847</b>
<b>Liabilities</b>		
<b>Current liabilities</b>		
Trade and other payables	33,161	126,890
Income in advance	1,159,888	867,542
Provisions	17,287	63,754
Borrowings	9,868	103,955
Total current liabilities	1,220,204	1,162,141
<b>Non-current liabilities</b>		
Income in advance	330,115	1,395,802
Borrowings	-	9,868
Total non-current liabilities	330,115	1,405,670
<b>Total liabilities</b>	<b>1,550,319</b>	<b>2,567,811</b>
<b>Net Assets</b>	<b>13,315,514</b>	<b>13,303,036</b>
<b>Equity</b>		
Retained earnings	13,315,514	13,303,036
<b>Total Equity</b>	<b>13,315,514</b>	<b>13,303,036</b>

## Statement of Changes in Equity

For year ended 30 June	Retained earnings \$	Total equity \$
Balance at 1 July 2018	12,092,375	12,092,375
Surplus for the year	1,210,661	1,210,661
Balance at 30 June 2019	13,303,036	13,303,036
Surplus for the year	12,478	12,478
<b>Balance at 30 June 2020</b>	<b>13,315,514</b>	<b>13,315,514</b>

## Statement of Cash Flows

For years ended 30 June	2020	2019
<b>Cash flows from operating activities</b>	\$	\$
Cash receipts from customers (inc GST)	2,497,124	2,491,163
Project revenue receipts (inc GST)	1,015,111	1,617,508
Interest received	61,974	56,133
Cash paid to suppliers & employees (inc GST)	(2,721,568)	(2,236,643)
<b>Net cash inflow/(outflow) from operating activities</b>	<b>852,641</b>	<b>1,928,161</b>
<b>Cash flows from investing activities</b>		
Proceeds from sale of property, plant and equipment	-	-
Payment for property, plant and equipment	(805,058)	(1,217,697)
<b>Net cash used in investing activities</b>	<b>(805,058)</b>	<b>(1,217,697)</b>
<b>Cash flows from financing activities</b>		
Repayments of borrowings	(103,955)	(113,824)
<b>Net cash from financial activities</b>	<b>(103,955)</b>	<b>(113,824)</b>
<b>Net increase in cash and cash equivalents</b>	<b>(56,372)</b>	<b>596,640</b>
Cash and cash equivalents at beginning of financial year	3,607,508	3,010,868
<b>Cash and cash equivalents at end of financial year</b>	<b>3,551,136</b>	<b>3,607,508</b>

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